

**Virtual Workshop****«How to be an Exports-Expert»****“International Trade Taxation”****Thursday 7<sup>th</sup> April 2022 | 15:00****Program**

- 15:00 - 15:05 **Welcome**  
**Dr. George Xirogiannis**, Deputy Director General, SEV
- 1<sup>st</sup> part:** **E-commerce and exports**
- 15:05 – 15:20 **Presentation of E-commerce Europe Report**  
Detailed presentation of the findings of the European E-commerce Report, e-commerce Europe and EuroCommerce
- Speaker: Dr. Katerina Fraidaki**, Chair of the BoD of GR.EC.A & E-commerce Coordinator ELTRUN
- 15:20 – 15:25 **Q&A**
- Coordination:** Amalia Gounela, Senior Advisor ExportReady, SEV
- 2<sup>nd</sup> part:** **Customs and tax issues for exporters**
- 15:25 – 15:40 **Customs and Vat related benefits**  
Will be discussed the customs and VAT benefits that are linked to the exporting activity, the certification of origin of goods that can lead to the avoidance of duties in the country of destination etc.
- Speakers:**
- Hara Strati**, Tax Consultant, Senior Manager, Indirect Tax Lead, PwC Greece  
**Konstantinos Mitropoulos**, Customs broker, Senior Associate, Indirect Tax, PwC Greece
- 15:40 – 15:50 **Q&A**
- Coordination:** Amalia Gounela, Senior Advisor ExportReady, SEV
- 3<sup>d</sup> part:** **Questions and answers relating to exports to the US and the UK**
- 15:50 – 16:15 PwC representatives will reply to questions relating to imports in their countries, while also members of SEV will talk about their own experiences from exports in the respective jurisdictions
- Speakers:**
- Mathew Mermigousis**, Senior Managing Director, Customs & International Trade, PwC US  
**Stephen English**, Senior Manager, Customs, International Trade and Excise Team, PwC UK  
**Olivia Hodgkinson**, Senior Associate, Customs, International Trade and Excise Team, PwC UK  
**Dimitris Zimonopoulos**, CFO, Nanophos S.A.  
**Marina Vasilara**, Global Brand Communication Director, Apivita A.E.
- Coordination:** **Vicky Makrigianni**, Senior Advisor ExportReady, SEV  
**Amalia Gounela**, Senior Advisor ExportReady, SEV  
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**4<sup>th</sup> part: Incentives in Greece for exporters****16:15 – 16:30 Access to National and European programs for export companies**

This section will focus on available EU and Greek financing programs for businesses with an exporting activity

**Speakers:**

**Antigoni Tsirou**, Tax Consultant, Director, International Business, PwC Greece

**Matina Mykoniati**, Manager, International Business, PwC Greece

**16:30 - 16:50 VAT obligations and simplifications for e-commerce and Experiences from e-commerce trading with the use of One Stop Shop (“OSS”) scheme**

Discussion about the recently introduced VAT rules relating to cross border e-commerce activities within the EU and the One Stop Shop scheme

**Speakers:**

**Borina Blushi**, Tax Consultant, Manager, Indirect Tax, PwC Greece

**Nicole Tsopanidi**, Tax Consultant, Associate, Indirect Tax, PwC Greece

**16:50 - 17:00 Q&A**

**Coordination: Vicky Makrigianni**, Senior Advisor ExportReady, SEV

**17:00 - 17:05 Conclusions**

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